

Alan Mariotti

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North Port, Florida

TECHNOLOGIST

As a data-driven technology leader, I possess expertise in multi-cloud architecture and all aspects of enterprise infrastructure, including legacy and cutting-edge technology. I have a proven track record of establishing a successful consulting business and delivering results within budget and on time. My diverse background includes experience in various industries such as aerospace, manufacturing, consumer goods, retail, government, automotive, and fashion. I have a record of successfully implementing large-scale ERP, CRM, and POS systems for various clients. I also have a robust network of C-level relationships with Fortune 500 tech companies, as well as access to highly skilled technical resources.

HIGHLIGHTS OF EXPERTISE

Hybrid IT Service Delivery	Strategic Planning	Team leadership
Risk Management/IT Governance	Cloud. Hybrid Cloud. on-prem	Communication
SaaS/PaaS/IaaS	architecture	Operations management
Cybersecurity and IT Solutions	Network Design	Situational awareness

PROFESSIONAL EXPERIENCE

SKOMAX LLC | North Port, Florida | Strax Networks

Co-founder | Owner

February 2010 to February 2012;

May 2018 to Present

Founded, grew, and currently lead a successful Information Technology independent consulting firm focused on enterprise solutions.

- Principal (February 2003 to February 2012; May 2016 to Present)
- Oversee all aspects of consulting and client engagements, business development, and client relationship development as both a subject matter expert in IT solutions and a business leader. Develop and deliver enterprise architecture, cloud, cybersecurity, BCP/DRP, SAP ERP, Dynamics AX ERP, Oracle Commerce, and eCommerce solutions. Collaborate with industry partners and clients across a wide array of industries, Cybersecurity solutions including but not limited to penetration ,
- testing, vulnerability risk assessment, regulatory compliance solutions, and cybersecurity.
- Honored with awards as an industry leader, including ComputerWorld Premier 100 IT Leaders and Top 100 Innovative Use of Technology.
- Successfully prepared a retail company for acquisition and supported a successful sale in six months, including strategic and prompt implementation of technology and process.
- Conceptualized and drove professional cybersecurity methodology to A-listers, their estates, and high net worth individuals for two years. With Strax Networks
- Strax Network Cybersecurity, compliance, FB algorithm to enhance marketing and many other startup activity. Employed with Straxnetworks from May 2018 to present in parallel with Skomax.
- Streamlined entire digital footprint and social media presence to one easy to manage dashboard, increasing reach and engagement by over 200%.

Florida Department of Corrections, Tallahassee, Florida

Nov 2018 - Sept 2020

CIO

Directed strategies, teams, and programs focused on enterprise solutions and cybersecurity for over 140 facilities in Florida, including services to over 23k employees. Developed CMMI framework to improve overall operations capabilities while reducing costs. Created enterprise road maps, plans, and blueprints to normalize computing footprints. Managed NIST audits and cybersecurity forums leveraging best practices in Windows environments. Drove strategic planning and implementation, collaborated with cross-functional leaders, and managed technology teams.

Designed, implemented, and R&D several key solutions, including: 1) CMMI to reduce additional spend to the tax payer; 2) ML/AI behavioral data in collaboration with Google to reduce recidivism rates;

cyber security measures at the high population facilities to reduce contraband via technological channels
Enhanced service delivery through a comprehensive reengineering of existing outdated methods to a six sigma theme, ensuring highly visible metrics for continuous improvement

Chico's FAS Inc., Fort Myers, Florida

Sep 2012 - Feb 2016

I was responsible all aspects of the IT enterprise, program management, cybersecurity, team growth, and partnership development for leaders in retail and eCommerce.

Vice President (VP) of Information Technology and Security (September 2012 to February 2016) Directed performance of technology teams, custom solution development, and operations management for IT and Security initiatives. Continuously improved processes, vetted and introduced new technologies, and established cloud infrastructures. Leveraged best practices and methods combined with relationship building to further technology and business goals. (add Metrics)

Developed multiple high-functioning teams by recruiting and training IT staff and business partners. Conceptualized and drove a world-class security program, increasing operational effectiveness for multiple teams and establishing a progressive hybrid cloud infrastructure. This led to a 80 percent increase in customer satisfaction and reduced business interruption by

Successfully managed a team recognized in 2014 as one of CIO Magazine's Top 100 Winners for Showcasing the Transformative Power of IT Business Innovation (new POS implementation, omnichannel "Digital Retail Theatre," and more).

Fostered vital business partnerships with executives at Google, Samsung, Cisco, VMWare, HP, Dell, and more.

Specially recognized in 2015 as one of the Premier 100 IT Leaders in America by Computerworld.

ADDITIONAL EXPERIENCE

Vice President of Enterprise IT, Process, and Security Ford Models, New York

Vice President of Information Technology, Security, and Customer Service ▪ Tommy Hilfiger

NYSE: PVH | POS and one of a kind cyber solution to mitigate fashion design theft.

Director of E-Commerce/Director and General Manage ▪ Raytheon NYSE: RTN | \$600m rev gen

Director of Information Technology Honeywell NYSE: HON | Reduced architecture spend \$56m Manager of Network Systems ▪

Orange County Property Appraiser. | Downsized Floridas first mainframe

Technical Support Manager ▪ MicroAge, Winter Park, Florida

EDUCATION & CREDENTIALS

Systems Technology University

Associates Degree

Awards and Recognition

2 Smithsonian Nominations from Microsoft | Smithsonian Awarded- Government Services

CIO Top 100 Award for IT and Business System design | Computerworld Top 100 IT Leader in America

Cybersecurity and IT Certifications

CISSP | CISM | CRISC | CEH | CCSK | NIST | Google Security in the Cloud, Security Best Practices, Security Dark Arts | ITIL| Augmented Reality ARC core | 75+ additional technical certifications
